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| **Assignment Name: Thai-Lao Market Linkages – Horticulture Value Chain Study** | **Country**  **Lao PDR** |
| **Location Within Country** | **Professional Staff Provided by CES** |
| **Sekong, Champassak, Attapeu** | Value chains  Food safety, hygiene |
| **Name of Client** | **Winrock International for USDA.** |
| **Start date (Mth/Yr) Completion date (Mth/Yr)** | **No. of Staff Months** |
| **Feb 2018 to April 2018** | **4** |
| **Name of Senior Staff** | **Approx. Value of Services** |
| **Mr. A.T Bott** | **USD$35,000** |
| **Brief Description of project:** USDA funded program under the CLKEAN initiative. Exploring market linkages and value chain opportunities for selected products (cabbage and banana) produced in Sthn Laos for export to Thailand. Link with retailers such as Tesco to develop more streamlined supply chains. | |
| **Detailed description of Actual Services Provided by Company Personnel**: Interview and collect production data from producers, buyers, traders on lao side of border, meet and interview Thai traders based in transit packing houses on border area. Prepare reports on value chain issues, opportunities, current practice. | |